

Co-operators Conservative Balanced Fund

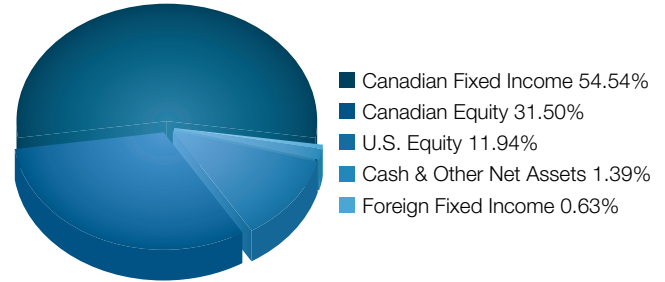
March 31, 2019

Quick Facts

| | |
|-----------------------------------------------|-------------------------------------|
| Date fund created: | October 1, 2003 |
| Total value on March 31, 2019: | \$10,019,000 |
| Net Asset Value per Unit: | \$158.17 |
| Number of Units Outstanding: | 51,513 |
| Management Expense Ratio (MER): | 2.32% |
| Portfolio Turnover Rate at December 31, 2018: | 123.23% |
| Minimum Investment: | \$50 PAD or \$250 lump sum |
| Portfolio Manager: | Co-operators Life Insurance Company |

Investment Segmentation

At March 31, 2019



What does the Fund invest in?

This fund invests in Canadian government and corporate bonds and debentures and equities of medium to large sized Canadian and U.S. companies.

Top 10 Holdings

| | |
|-----------------------------------------|--------|
| Co-operators Canadian Fixed Income Fund | 55.91% |
| Co-operators Canadian Equity Fund | 32.01% |
| Co-operators U.S. Equity Fund | 12.08% |

How has the Fund performed?

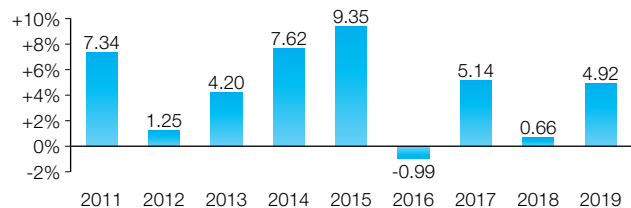
This section tells you how the fund has performed over the past 9 year(s). Returns are after the MER has been deducted. It is important to note that this does not tell you how the fund will perform in the future.

Average Return

A person who invested \$1,000 in the fund 9 year(s) ago now has \$1,465.10. This works out to an average of 4.33% per year.

Year-by-year Returns

This chart shows how the fund has performed in each of the past 9 year(s). In the last 9 year(s) the fund was up in value 8 year(s) and down in value 1 year(s) of the 9.



The top 10 investments make up 100.00% of the fund.

Total number of investments: 3

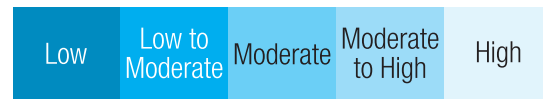
Co-operators Canadian Fixed Income Fund held the following top 10 investments:

Top 10 Holdings

| | |
|------------------------------------------|--------|
| Canada Housing Trust, 1.25%, 15 Jun 2021 | 13.13% |
| Canada Housing Trust, 2.55%, 15 Dec 2023 | 8.50% |
| Province of Ontario, 2.90%, 02 Dec 2046 | 5.46% |
| Government of Canada, 3.50%, 01 Dec 2045 | 3.46% |
| Government of Canada, 1.50%, 01 Jun 2026 | 3.25% |
| Province of Quebec, 6.00%, 01 Oct 2029 | 2.28% |
| Province of Quebec, 8.50%, 01 Apr 2026 | 2.27% |
| Province of Ontario, 4.70%, 02 Jun 2037 | 2.11% |
| Province of Quebec, 3.50%, 01 Dec 2045 | 1.63% |
| Canada Housing Trust, 2.00%, 15 Dec 2019 | 1.62% |

How risky is it?

The value of your investments can go down. Please see the Information Folder for further details.



Are there any guarantees?

This segregated fund is being offered under an insurance contract. It comes with guarantees that may protect a policyholder's investment if the markets go down. The Management Expense Ratio (MER) includes the insurance cost for the guarantee. For details please refer to Maturity and Death Benefit Guarantees in the Information Folder and Policy.

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Who is this Fund for?

For investors seeking both growth and income through a combination of equities and fixed income securities and who have a medium to long-term investment horizon. Investors should be comfortable with small ups and downs of the market.

How much does it cost?

The following shows the fees and expenses you could pay to buy, own and sell units of the fund.

1. Surrender Charges

This is a no-load product. There are no deferred sales charges.

2. Ongoing fund expense

The Management Expense Ratio (MER) includes the management fee and operating expenses of the fund. The MER includes the insurance cost for the guarantee. You do not pay these expenses directly. They affect you because they reduce the return you get on your investment. For details about how the guarantee works, see your Policy and Information Folder. For details on the MER, please see the Information Folder.

Surrender Charge Option**MER** (annual rate as a % of the fund value)

| | |
|---------|-------|
| No-load | 2.32% |
|---------|-------|

Trailing Commission

Co-operators Life Insurance Company pays your financial advisor a trailing commission for as long as you own segregated funds. It is for the services and advice your financial advisor provides you. The annual trailing commission of 0.38% is paid from the management fee and is based on the value of your fund assets.

3. Other Fees

You may pay other fees when you sell or transfer units of the fund.

| | |
|------------------------|-------------------------------------------------------------|
| Withdrawal service fee | \$25 after the second withdrawal each calendar year |
| Interfund transfer fee | \$20 after the fourth interfund transfer each calendar year |

What if I change my mind?

You can change your mind within two business days of the earlier of the date you received confirmation or five business days after it is mailed. You have to tell us in writing (email, fax, or letter) that you want to cancel. The amount returned will be the lesser of the amount you invested or the value of the fund if it has gone down. The amount returned only applies to the specific transaction.

You can also change your mind about subsequent transactions you make under the policy within two business days from the date you received confirmation. In this case, the right to cancel only applies to the new transaction.

For more information

The summary may not contain all the information you need. Please read the Policy and Information Folder.

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