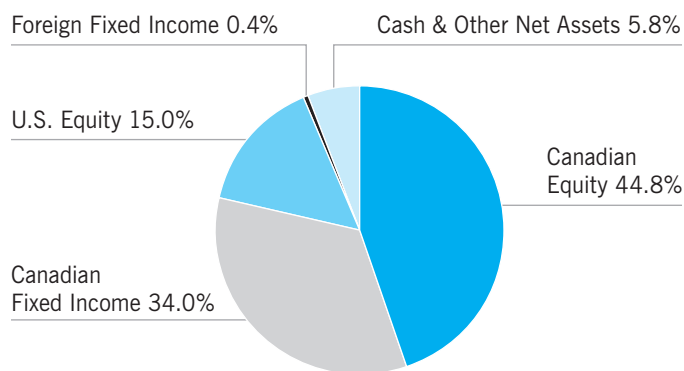


## ADDENDA

## CAPITAL



### INVESTOR PROFILE

Suited to investors seeking a blend of capital appreciation and income with an actively managed mix of Canadian and U.S. equities and Canadian debt instruments. Investors should be able to accept a low to moderate level of risk.

### INVESTMENT OBJECTIVE

To achieve both high interest income and safety of principal while offering the opportunity for long-term capital appreciation.

### INVESTMENT STRATEGY

The fund intends to achieve its objective by investing in a variety of sectors with proportions based on manager expectations of risk and return for the various classes of assets. Fixed income assets in the fund are diversified among Canadian government and Canadian corporate issues. Since bonds and stocks move in opposite directions, the diversity provided in the Co-operators Balanced Fund reduces the risk that is present in a pure equity or pure bond fund.

The asset mix strategy is developed using a top-down process based on fundamental research. With a twelve to twenty-four month horizon, the team of portfolio managers establishes forecasts for all aspects of the economy and markets, such as interest rates, growth constraints, supply and demand and political events. At the same time, extensive consideration is given to global influences and secular trends.

ESG criteria is also incorporated in the investment analysis and decision-making process.

### FUND FACTS

as at March 31, 2019

Fund type:	Balanced
Fund size:	\$130,094,000
Underlying fund size:	N/A
Underlying fund name:	N/A
Portfolio manager:	Addenda Capital Inc.
Fund inception date:	31 December 1991
Underlying fund inception date:	N/A
Number of holdings:	191
Volatility rating:	Low to Moderate
Benchmark:	S&P/TSX Composite Index 42.0%, FTSE TMX Canada Universe Bond Index 42.0%, S&P 500 Composite Index 13.0%, FTSE TMX Canada 91-Day Treasury Bill Index 3.0%

### TOP TEN HOLDINGS

as at March 31, 2019

Addenda U.S. Equity Pooled Fund	15.0%
Canada Housing Trust, 1.25%, 15 Jun 2021	6.1%
Government of Canada T-Bills, 08 Aug 2019	5.3%
Toronto-Dominion Bank	3.8%
Royal Bank of Canada	3.2%
Bank of Nova Scotia	2.6%
Brookfield Asset Management Inc.	2.4%
Enbridge Inc.	2.1%
Province of Ontario, 2.90%, 02 Dec 2046	2.0%
Canadian National Railway Company	1.8%
<b>Total Percentage of Fund</b>	<b>44.2%</b>

### RATES OF RETURN

Fund	Annual Returns to March 31 (%)										Annualized Returns to March 31, 2019 (%)					
	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	Qtr	YTD	1 yr	3 yr	5 yr	10 yr
<b>Fund</b>	19.9	12.7	-0.1	7.3	14.0	12.5	1.1	10.0	3.2	7.5	9.4	9.4	7.5	6.9	6.8	8.7
<b>Benchmark</b>	20.2	11.3	1.1	6.9	10.9	11.0	-1.8	10.9	2.7	7.6	8.7	8.7	7.6	7.0	6.0	7.9

Published by the Co-operators Life Insurance Company. While every effort is made to include accurate and up-to-date information, no warranty or guarantee is expressed or implied as to the accuracy, adequacy, or completeness and Co-operators Life Insurance Company assumes no responsibility for providing such information. All returns are based on Co-operators Life Insurance Company fund history and do not include deductions for administration, investment management fees, or other applicable fees or taxes. Returns reflect past performance and are not indicative of future performance or guaranteed by the Co-operators Life Insurance Company.